Future Year Pipeline Probability Weighted (3).	, ,			
Future Year Pipeline(3)				
B/W 2002 Full Year Plan	(14,050)	(33,420)	(3,506) (12,873) 19,142 (7,362)	(4,599)
2002 Full Year Plan	49,000	49,000	14,000 14,000 7,000 7,000	42,000
2002 Full Year Forecast	34,950	15,580 113 15,693	10,494 1,127 26,142 (362)	37,401
Bai Of Cur Year Probability Weighted Pipeline	15,875	7,160	399 20,415	20,815
Balance Of Current Year Thru 12/31 Pipeline	78,457 1,141 79,598	34,015 1,141 35,156	789 39,119	58,918
Apr Franchise Revenue	114	876		068
B/W PRIOR YTD Franchise Revenue	(1,442)	(2,416) (18) (2,437)	4,741 1,127 5,727 (362)	7,365
Prior YTD Franchise Revenue	20,403	9.963 17 9,980	5,353	35,736
YTD(Mar) Franchise Revenue	18,961	7,544 (1) (7,543	10,094 1,127 5,727 (362)	43,090
Mar Franchise Revenue	4,778	2,066 2,066	2,189	8,913
PRODUCT	M&A Other Advisory Total Advisory Products	ECM Restricted Securities/PPE Total Equity	HY Bonds Bonds IG Leveraged Loans Loans IG Project Finance Advisory Total Dabt	NIM(2) Other Total CF Revenue

Deals are included within the group on the basis of senior banker involvement per client manager for booked deals and pipeline deals
 NIM on Hold Portfolio excluded
 Balance of Pipeline includes all Auture years

T. T.	Franchise			
	Revenue Mar	Franchise Revenue YTD(Mar)	Franchise Revenue Apr	Other Coverage Groups
Allbritton Communications - General Advisory (D020686) Aurora Communications - general advisory (D012858) Bertelsmann - Project Rock / Rock (D014619) Echostar - General Advisory (Vivendi) (D016541) Echostar - acqn advisory (Vivendi) (D016541) Echostar - acqn advisory and finanding (GM - HE) (D014601) Impressa/Cofina -pot merger of Impresa w/ Investec (Ice Cube) / Ice cub (D015714) Impressa/Cofina -pot merger of Impresa w/ Investec (Ice Cube) / Ice cub (D014724) ProSieben - merger advisory with Kirch Medla (PJt Concordia) / Concord (D014962) Scientific Attanta -acquisition of Barconet-Project Baseball / Basebal (D013401) TWP Worldwide - Project University / University 1 (D013407) TV Globo - Project Waves / Waves (D013628) Telecom Italia Mobile - M&A - Project Effel / Effel (D014121)	1,032 2,000 2,000 75 75 150 1,521	1,032 2,000 8,686 (145) 72 72 525 1,521 89 1,631	£	None None None None None None None EUR TECH EUR TECH None TONE TONE TONE TONE TONE TONE TONE TONE
	4,778	18,961	114	1.1
	7== ,		, , ,	ı
	4,778	18,961	114	
AMC Entertainment - acq financing for General Cinema (D013398) Adelphia Communications - HY Offenig (2Q.01) (D013200)		68 68	, ,	NA TELE
orering (10,02) (D02068) offering (10,01) (D002033)	, ,	1,505		\$ \frac{1}{2}
Hughes/PanAmSat - Project Pelican/interim financing 1002 / Pelican 1 (D015959) NextMedia Group - HY offering (20 01) (D013233) Schools Board Applied (20 01) (D0146355)	(89) 1 206	4,864 (89)	1 1 1	NA Fin Spo, NA Lev Fin None None
Sinclair Broadcasting - FT Offering (10 02) (D01370) Young Broadcasting - HY Offering (40 01) (D014961)	528 544	528		N N N N N N N N N N N N N N N N N N N
	2,189	10,094	•	1
Scholastic Corp - IG offering (1Q 02) (D020146) Watt Disney - IG Band (M3182)	, ,	133 99 5	. J	None None
		1,127		ŀ
Comcast Cable - Strategic Lending Contract (M2222) Infinity Broadcasting - Strategic Lending Contract (M2221)	(53) (67)	(160) (202)		None
	(120)	(362)	•	
inancing 1002 / Pelican 1 (D015959)	•	5,727	•	NA Fin Spo, NA Lev Fin
	•	5,727	1	ì !
	2,069	16,586	*	1 1
ig (4Q 01) (D014961) ig (4Q 01) (D014961) ig Contract (M2222) Lending Contract (M2221) lican/interim financing 1Q02 / Pelican 1 (D015959)	544 544 544 544 544 673 (673) (677) (677)		544 10,084 133 995 1,127 (160) (202) (202) 5,727 5,727	544

	FRANCHISE - REVENUE BY DEAL AS OF: 10-APR-2002 EUROS IN 060'S GLOBAL MEDIA.				
		Franchise	Franchise	Franchise	Other Coverage Groups
PRODUCT	DEAL Digital River - block trade (40 01) (D016384)	Mar 85	YTD(Mar)	Apr	None
	Emmis Communications - Block Trade (2Q 02) (D021959)	1,836	1,836	137	None
	Entercorn Communications - secondary offering (10 02) (D020128)	26	3,592	•	None
	MediaNation - US\$111mn IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494)	47	(1,607)		ASIA SPON, CHINA, NA Fin Spo
	Publicis Groupe SA - convertible band Q1 2002(King) / King * (D016091)	•	3,638	1	FRANCE
	Radio One - Secondary Offering (2Q 02) (0021881)	'	ı	739	None
Total Equity		2,066	7,544	876	ı
	iBeam Broadcasting-Warrant Income Realized/Unrealized (M1590)	-	(0)	-	None
	iBeam mtm (M1574)	4	£	•	None
Total Private Placement-Equity			Ð	*	,
Total Equity Products		2,066	7,543	876	ı
					1
Total Gradies		6000	000 67	900	

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ı	AS OF: 10 APR-2002	EUROS IN COUS	CLOBAL MENA
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		j							
							-	Franchise	Probability
PRODUCT	DEAL	PROBABILITY	Apr	May	Jun	ğ	Future Months(1)	Rovenue Total	Waighted Pipeline
M&A	AT&T Broadband - general advisory (Project Twist & Shoul) / Twist & Sh (D010328)	100			3.423	4	-	3 408	
A SA	BMG Storage Media - Project Blockbuster / Blockbuster. (D012541)	O	,			•	3.423	3.423	2
NO.	Bertelsmann - project Rolling Stone (ex Empte) / Rolling Stone (ex Em (D015828)	O			•		16,600	16.500	•
¥ de la companya de	Boosey & Hawkes - divestiture advisory/defence & refinencing (D015369)	o		•	2,000		. 0	2,000	,
× 100	Susinessyvite - general advisory (D005685)	ĸ			7 188		0	7,188	1,797
(0)	Datacran Asia - Aco of MK-based System Integrator US50-70mn / Silver (D011658)	o					913	5	
(Total	Deutsche Leterom - Valle optione for 169% steke in Olds (DO) (1449)	O	•		,		8,000	9,000	
	Economic acon advisory and manching (GM - HE) (D014601)	8			,	•	7,988	7.986	3,893
VIII.	Fininyes: - valuations (Focus) / Focus (ex-Similasi) (D016069)	ĸ		•	750		_	220	188
(O)		75	2,000	٠			0	2,000	1.600
- COL	impress/Cottns -pot merger of Impress w/ Invested (Ice Cube) / Ice cub (D015714)	8	•	•	1,600		0	200	750
(85)	JOYNBION Press - Acon advisquity in for RIM / Pacific, (D014213)	S	•	3,758		•	0	3,758	1.878
(A)	Lagardere - project Larry/Entma (Eagle) / Eagle- (Doob469)	٥		,			10.000	10.000	
Con	Microson - (Seneral Advisory (2002) (Fore (D022289)	8	•	•			2,282	2.282	1.141
W. C.	Rand McNelly & Co - general advisory (0012298)	26		•		•	3.423	3.423	920
MILES	V Globo - Project Waves / Waves (D013628)	52					18	98	99
A8.8	Telephorn Itelia Matrin 148 s. Desire 1741 s Telephorn (DOSENSE / Monocle (DOCZ405)	•			4,085		0	4,085	٠
M&4	Traccoll Italia Mobile - Mich - Project and J and J 0014121)	39					1,141	1,141	285
			2,000	3,758	18,946	•	53,763	78,467	15,875
Real Estate Advisory	Davis & Partners - Transmission Tower in Brookiyn (C020807)	0	•	,			100	***	
Real Estate Advisory								4 4 4 4	
					,			1,141	•
Advisory Products			2,000	3,758	18,846		54.894	79.538	16.875
2000									
HY Bonds	Libernan erbadgasting - refmencing (2002) (0021178)	9		٠,	86 .	٠	0	798	399
					789		0	798	399
Leveraged Loans	Echostar - acon advisory and floancing (and - HE) (1904, each	S					•	:	
Leveraged Loans	Johnston Press - Debt financing for RiM scon / Judier - (D014934)	3 5	3 454			30,804	. ·	30,80	15,402
Leveraged Loans	Uberty Media - £2bn Debt financing (D013812)	8 -	000				> (12,451	1,226
Leveraged Loans	Loswe Cineciax Entertainment - ext financias (10 02) (Dode478)	3 5	2				> (006.	000
Leveraged Loans	Sinciair Broadcasting - refinencing (0021892)	3 2					> 0	1,147	5/0 585
Leveraged Loans			4,892	-	3,423	30.804	,	38 449	20.446
									2
Dept Producta			4,892		4,221	30,804	0	39,918	20,815
Equity	APAX/Hicks Muse - potential IPO of Yoll pic (D020545)	c	•		202	. '	C	4	
Equity	Blackboard - IPO (1Q 02) (0014712)	o		1 940	?		, ,	200	
Equity	Johnston Press - Acon advisquity fin for RMM / Pacific. (D014213)	S	•	972		•		27.0	989
Focity	LIN Television - 1PG (5020127)	27	7,188			,		7.188	5 391
ניים ביני ביניים ביניים	Lagardore - monisation of shares & convertible bond offering (D016605)	o					8	1,500	; ;
Equity	SES - Advisory for acq. of GE American (Project General) / General (D005927)	O					15,000	15.000	,
Equity	XM Satellite Radio - secondary offering (2Q 02) (D022418)	75	1,711					1,711	1.284
Eduly			6,859	2,912	5,705	٠	16,600	14,016	7,160
Private Placement-Equity	nCube - equily private placement (2002) (D011422)	ç					•		
Private Placement-Equity								1,147	41.
					1,141		9	1,14,1	114
Equity Products			8,899	2,912	6,845		16,500	35.156	7.274
200									
Product			15,791	6,670	30 012	30,804	71,384	154,671	43,964

				MAR	YTD MAR	APR FRANCHISE	2002 FRANCHISE	FRANCHISE	
BANKER		PRODUCT	PROB	VALUE	VALUE	VALUE	PIPELINE	PIPELINE	
	SES - Advisory for ecq. of GE American (Project Gerard) / Gerard (D005427) Taylor Netson Sofres - potential aquistion of Observer AB / Monocie (D002405)	Equity-Secondary Other M&A Advisory	55				4,085	, ,	
Model II. Malou	Davis & Dartners . Transmission Tower in Brooklyn (11020807)	Real Estate Advisory	ě		,	,	1,141	,	
	ncing 1002 / Pelican 1 (0015959)	Bonds-Corporate High Yield	×		1.864			,	
		Senior Bank Debt	Ą	,	5,727				
		Divestiture Advisory	75%				98		
		Divestiture Advisory	N/A		89	,	r	٠	
	(0014121)	Divesiture Advisory	\$22%	•			1,141		
	(D014121)	Divestiture Advisory	A/N	•	1,631				
Part Gradon R	ANSC Entactainment - and financing for General Chema (D013308)	Ronda-Comprete High Yiek	A/A	,	452		ı	•	
in Cost in the		Boards Comparate High Yield	4/2		305		•	,	
	(page 1)	Entire Collection	75%		,		7.189		
	John (2002) (70021178)	Ronds-Compress High Yield	2 6			•	58.		
	D016576)	Santor Bank Debt	8			•	1.4	•	
		Bonds-Corporate High Yleid	N/A	544	544		, 1	i	
Thur-Hohenstein, Christian	Benelsmann - Project Rock / Rock. (D014619)	Acquisition Advisory	√ Ž	2,000	2,000		•		
	Bertelsmann - project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015626)	Acquisition Advisory	%0	•	, '		16,500	ı	
	Deutsche Telekom - Sale options for 16% stake in SES (0011449)	Divestiture Advisory	%				8,000	٠	
	Fininvest - valuations (Focus) / Focus (ex-Slimfast) (D018069)	Falmess Opinion	25%	ŧ	,		760	,	
Triffo, Dyan	AT&T Broadband - general advisory (Prolect Twist & Shout) / Twist & Sh (D010328)	Divestiture Advisory	100%			•	3,423	٠	
•	BMG Storage Media - Project Blockbuster / Blockbuster- (D012541)	Acquisition Advisory	%			,	3 423		
	BusinessWire - general advisory (D005885)	Divestiture Advisory	52%			,	7,188	•	
,	Digital River - block trade (4Q 01) (D015304)	Equity-Secondary	<u>لا</u>	83	88	•		•	
	Liberty Media -	Senior Bank Debt	3 60	1	•	٠	1,300	1	
	TMP Worldwide - Project University / University 1 (D013407)	Acquisition Advisory	×	•	3,474			•	
	nCube - equity private placement (2002) (D011472)	Private Placement-Equity	10%			•	1,141	•	
Yung, Sun J.	Microsoft - General Advisory (2002) (Fore (Fore (D022289)	Divestiture Advisory	20%	•	•	•	2,282	r	
ò	Scientific Atlanta -acquisition of Barconet-Project Baseball / Basebal (D013401)	Acquisition Advisory	Š	1,521	1,521		. •	•	
	nCube - equity private placement (2002) (D011472)	Private Placement-Equity	10% %	•		,	1,141	•	

							Bal Of Cur					
	Mar Franchise	YTD(Mar) Franchise	Prior YTD Franchise	B/W PRIOR YTD Franchise	Apr	Balance Of Current Year Thru 12/31	Year Probability Weighted	2002 Full	2002 Fuli	BAW 2002 Fuel	Firture Vase	Future Year Pipeline Probability
PRODUCT	Revenue	Revenue	Revenue	Revenue	Revenue	Pipeline	Pipeline	Year Forecast	Year Plan	Year Plan	Pipeline(3)	Weighted(3)
M&A	2,553	16,360	792.7	8 593	114	28 950	11 559	28 043	25.560	68,6		
Other Advisory		•				1141	>	20,04	000,00	7, 303	· 	•
Total Advisory Products	2,553	16,360	7,767	8,593	114	30,081	11,559	28.033	25,650	2,383		.
ECM Restricted Securities/PPE	2,066	3,907	8,986	(5,090)	876	25,839	6,674	11,457	25,850	(14,193)	· ·	
Total Equity	2,066	3,906	9,013	(6,108)	876	26,979	6,788	11,670	25,650	(14,080)		
HY Bonds	2,189	10,094	5,353	4,741	,	799	399	10,494	7.330	27.		
Bonds IG	•	1,127		1,127		•	•	1,127	7,330	(6, 203)		
Leveraged Loans		5.727		5,727	•	38,868	19,190	24,916	3,685	21.251	,	•
Project Finance Advisory	(120)	(362)		(362)	1	•	•	(362)	3,665	(4.027)	,	•
Total Debt	2,069	16,586	5,353	11,233	, -	37,467	19,589	38,175	21,990	14,185	.].	
NIM(2)	•		•			,	,	•				•
Total CF Revenue	6,687	36,852	22,133	14,719	066	34,537	37,936	75.778	73.290	2.488	.].	•

Notes:

1) Deals are included within the group on the basis of senior banker involvement per client manager for booked deals and pipeline deals.

2) NIM on Hoid Portfollo excluded

3) Balance of Pipeline includes all future years.

	NA MEDIA.			×	
PRODUCT	DEAL	Franchise Revenue Mar	Franchise Revenue YTD(Mar)	Franchise Revenue Apr	Other Coverage Groups
	Albritton Communications - General Advisory (D020686) Aurora Communications - general advisory (D012868) Echostar - General Advisory (Vivendi) (D016541) Echostar - acqn advisory and financing (GM - HE) (D014601) Landmark Communications - general advisory(Retainer 2001-02) (D014724) Scientific Attanta -acquisition of Barconet-Project Baseball / Basebal (D013401) TW Globor - Project University / University 1 (D013407) Ty Globor - Project Wayes / Wayes (Wayes (Parch / Grid / Contains Mahalia M	1,032	1,032 8,686 (145) 72 1,521 3,474 89	4	None None None NA Fin Spo None EUR TECH None
Total M&A		2,553	16,360	114	בטא ובנה, וואנץ, נא
Total Advisory Products		2.553	16.360	114	: 1
·	AMC Entertainment - acq financing for General Cinema (D013398) Adelphia Communications - HY Offering (2Q 01) (D013200) Entercom Communications - HY offering (1Q 02) (D020688) Gataxy Latin America - HY bond offering (1Q 01) (D02033) Hughes/PanAmSat - Project Pelicar/Interim financing 1Q02 / Pelican 1 (D015959) NextMedia Group - HY offering (2Q 01) (D013233) Sinclair Broadcasting - HY offering (4Q 01) (D016235) Sinclair Broadcasting - HY offering (1Q 02) (D021370) Young Broadcasting - HY Offering (4Q 01) (D014961)	(89) 1,206 528 528	452 68 1,017 1,505 4,864 (89) 1,206 528 528		NA Fin Spo NA TELE None LA NA Fin Spo, NA Lev Fin None None
Total HY Bonds	Scholastic Corp - IG offering (1Q 02) (D020146) Walt Disney - IG Bond (W3182)	2,189	10,094 133 995		None
Total Bonds IG	Comcast Cable - Strategic Lending Contract (M2222) Infinity Broadcasting - Strategic Lending Contract (M2221)	(53) (67)	1,127 (160) (202)		None None
Total Loans IG	Hughes/PanAmSat - Project Pelican/Interim financing 1Q02 / Pelican 1 (D015969)	(120)	(362) 5,727		NA Fin Spo, NA Lev Fin
Total Leveraged Loans Total Debt Products	Digita! River - block trade (4Q 01) (D016304) Emmis Communications - Block Trade (2Q 02) (D021959) Entercom Communications - secondary offering (1Q 02) (D020128)	2,068 85 1,836 97	5,727 16,586 86 1,836 3,592	137	None None None

	FRANCHISE - REVENUE BY DEAL AS OF 10-APR-2002 EUROS IN 000'S NA MEDIA	ı			
PRODUCT	DEAL MediaNation - US\$111mn IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494) Radio One - Secondary Offering (2Q 02) (D021881)	Franchise Revenue Mar 47	Franchise Revenue YTD(Mar) (1,607)	Franchise Revenue Apr -	Other Coverage Groups ASIA SPON, CHINA, NA Fin Spo None
Total Equity	IBeam Broadcasting-Warrant Income Realized/Unrealized (M1590) iBeam mtm (M1574)	2,066	3,907	876	None None
Total Private Placement-Equity			(1)		
Total Equity Products		2,066	3,906	876	
Total Product		6,687	36.852	068	

PRODUCT DEAL			į				-			
DEAL. PRINTING PROPRELLITY Apr May July Printing P			ل			ranchise Value				
A									Franchise	Probability
RATE PROCESSION Project Biochoster (201244) Project Biochoster (2012244) Project Biochoster (20122444) Project Biochoster (20122444) Project Biochoster (20122444) Project Biocho	PRODUCT	DEAL.	PROBABILITY	Apr	May	Jun	חר	Future Months(1)	Revenue Totai	Weighted Pipeline
BRIG Strategies Brig Strat	M&A	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D0:0328)	100	,		2076		c	6.0	0
Experience Number of Control (1986) 20 20 20 20 20 20 20 2	M&A	BMG Storage Media - Project Blockbuster / Blockbuster, (D012541)	?	. ,		3	•	,	27,470	7
Percents - agoing colorates -	M&A	BusinessWire - general advisory (D005885)	3 %	, ,	•	. 40	•	27.	7 7 7 7	
Microsoft - General Activation (1972 289) 50 1,252 1,2	M&A	Echostar - acon advisory and financing (GM - HR) (D014661)	3 9	,	•	00.''	•	0 0	00.0	/ A / C
Fine (Relieving A Co. or Properties (Properties (Pro	MARA	Microsoft - General Advisory (1900) (Fore) (fore)	200	•			•	9867	986'	3,893
To Good to Project Works at Vitaves Total Advisory	A48.	Constitution of the consti	2					2,282	2,282	4
Triescont Trie	(o o o o o o o o o o o o o o o o o o o	Taind Michaely & Co - general advisory (D012298)	25					3,423	3,423	856
Advisory Peacorn lists Modile - MAA - Project Elife (Dotatiz) 25 19610 1,141		I V GIODO - Project Waves / Waves (D013628)	3,2					99	98	40
Advisory Davis & Patriters - Transmission Tower in Brooklyn (Dozoson) 0 1441 1441 1441 1441 1441 1441 1444	M&A	lerecom italia Mobile - M&A · Project Elfel / Eifel (D014121)	25	•	•	•		1,141	1,141	285
1,141 1,14	M&A			•		10,610		18,340	28,950	11,559
1,444 1,44	Real Estate Advisory	Davis & Partners - Transmission Tower in Brooklyn (Dozoso?)	0	,	•	٠	1	1,141	1,141	ı
Code Constant and products Constant and products Code C	Heal Estate Advisory				,			1,141	1,141	
Liberman Broadcasting - refinancing (2002) (D021178)	Advisory Products									
Control Cont				-	•	10,610	•	19,481	30,091	11,559
Echostar - acqn advisory and financing (GM · HE) (D014601) 560	HY Bonds	Liberman Broadcasting - refinancing (2002) (D021178)	50	•		796		0	799	388
Echoster acqn advisory and financing (IGM - HE) (D014601) 50 1,300 1,3	HY Bonds			r	,	799		0	799	399
Placement-Equity Discement-Equity Discement-E	Leveraged Loans	Echostar - acon advisory and financing (GM - HF) (D014801)	Ç.				700	•	70000	4
ged Loans Loews Cineplex Entertainment - exit financing (10 02) (D016576) 50 1,110 1,300 0 1,310 ged Loans Sinciar Broadcasting - refinancing (D021662) CD016576) CD016576 CD016576 CD016576 CD016576 CD016576 CD01676 CD01677	Leveraged Loans	Liberty Media - @2bn Debt financing (D013612)	3 6	300		•	100 00		000	2,402
Sinclair Broadcasting - refinancing (D021892)	Leveraged Loans		8 6	200, 1	,			5 6	0000	020
Products	teveraged Loans		25 25	<u>.</u>		3.423	. •	3 6	3.423	5,0 2,587
Blackboard - IPO (1Q 02) (D014712)	Leveraged Loans			2,441		3,423	30,804		36,668	19,190
Blackboard - IPO (1Q 02) (D014712)										
Blackboard - IPO (1Q 02) (D014712)	Dept Frontess			2,441		4,221	30,804	0	37,467	19,589
LIN Television - IPO (D020127) LIN Television - IPO (D020127) SES - Advisory for acq. of GE Americam (Project Gerard) / Gerard (D005927) SES - Advisory for acq. of GE Americam (Project Gerard) / Gerard (D005927) SES - Advisory for acq. of GE Americam (Project Gerard) / Gerard (D005927) SES - Advisory for acq. of GE Americam (15,000 1,711 Placement-Equity NOUNDS - equity private placement (2002) (D011472) Products Products 1,141 Products 1,141 1,141 0 1,141 0 1,141 0 1,141 0 1,141 0 1,141 0 1,141 0 1,141 0 1,141 0 1,141 0 1,141 0 1,141 0 1,141 0 1,141 0 1,141 0 1,141 0 1,141 0 1,141 1,141 0	Equity	Blackboard - IPO (10.02) (0014712)	c		640	,		c	5	
SES - Advisory for acq. of GE Americam (Project Gerard (Do05927) 0 15,000 15,000 15,000 15,000 15,000 15,000 15,000 15,000 15,000 17,11 0 1,111 0 1,141 0 </td <td>Equity</td> <td>LIN Television - (PO (D020127)</td> <td>75</td> <td>7 188</td> <td>,</td> <td></td> <td></td> <td>o c</td> <td>7.88</td> <td>, , ,</td>	Equity	LIN Television - (PO (D020127)	75	7 188	,			o c	7.88	, , ,
XM Sartellite Radio - secondary offering (2Q 02) (D022416) 75 1,711 0 1,711 Placement-Equity nCube - equity private placement (2002) (D011472) 10 10 1,141 0 1,141 Products 8,899 1,840 1,141 15,000 26,979	Equity	SES - Advisory for acq. of GE Americom (Project Gerard) / Gerard (D005927)	•	<u>.</u>			,	15.000	15,000	· } i
Placement-Equity nCube - equity private placement (2002) (D011472) 10 1,141 0 1,141 Products 8,899 1,940 1,141 0 1,141	Equity	XM Satellite Radio - secondary offering (2Q 02) (D022418)	75	1,711	,			0	1.711	1.284
11-Equity nCube - equity private placement (2002) (D011472) 10 - 1,141 0 1,141 Int-Equity not be equity private placement (2002) (D011472) 0 1,141 R.859 1,840 1,141 15,000 26,979	Equity			8,899	1,940			15,000	25,839	6,674
nt-Equity . 1,141 . 0 1,141 8,859 1,840 1,141 . 15,000 26,979	Private Placement-Equity	nCubs - equity private placement (2002) (D011472)	Ċ.	•		1 141			1 141	41.
8,859 1,840 1,141 . 15,000 26,979	Private Placement-Equity					1141			1 141	114
8,859 1,840 1,141 . 15,000 26,979								,		
11,340 1,940 16,973 30,804 34,481 94,537	Equity Products			8,899	1,940	1,141		15,000	26,979	6,788
11340 1,940 16,973 30,804 34,481 94,537	11:17:16									
	Product			11,340	1,940	16,973	30,804	34,481	94,537	37,936

1) Future Months include all pipeline, including future v

3onds-Corporate High Yleid

Senior Bank Debt

Divestiture Advisory Acquisition Advisory Divestiture Advisory

AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328)
BMG Storage Media - Project Blockbuster / Blockbuster (D012541)
BusinessWire - general advisory (D005686)
Digital River - block trade (4Q 01) (D016304)

friffo, Dyan

Equity-Secondary Senior Bank Debt Acquisition Advisory

Divestiture Advisory Acquisition Advisory Private Placement-Equity Private Placement-Equity

Microsoff - General Advisory (2002) (Fore) / Fore (20022289) Scientific Atlanta -acquisition of Barconet-Project Baseball / Basebal (D013401) nCube - equity private placement (2002) (D011472)

Yung, Sun J.

TMP Worldwide - Project University / University 1 (D013407) nCube - equity private placement (2002) (D011472)

	Mar	YTD(Mar)	CHY Z	BW PRIOR	Š	Balance Of	Bal Of Cur Year					Future Year
PRODUCT	Franchise Revenue	Franchise Revenue	Franchise Revenue	Franchise Revenue	Franchise	Thru 12/31 Pipeline		2002 Full Year Forecast	2002 Full Year Plan	B/W 2002 Full Year Plan	Future Year Pipeline(3)	Pipeline Probability Weighted(3)
M&A Other Advisory	2,225	2,600	12,636	(10,035)		48,594	4,317	6,917	28,920	(22,003)		
Total Advisory Products	2,225	2,600	12,636	(10,035)		48 594	4,317	6,917	28,920	(22,003)		
ECM Restricted Securities/PPE		3,638	3,887	(250)	. •	23,177	486	4.124	28,920	(24,796)		
Total Equity		3,638	3,887	(250)		23 177	-486	4,124	28,920	(24,796)	,	
HY Bonds	•			- 1		,	•	,	8.285	(8 285)		
Sonds IG		•	ŀ	,		•	,		8,265	(8.265)		
Leveraged Loans			,	,		2,451	1,226	1,226	4 130	(2,904)		
Project Finance Advisory	. ,		1 1		,	•	,		4,130	(4,130)	•	
Total Debt			•			2,451	1,226	1,226	24,790	(23,564)	,	,
NIM(2)			,	,		•	,	r		•	•	,
Total CF Revenue	2,226	6.238	16.523	(40.988)		77.994	, 0	200 00	000			

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Case	1:07-cv-05471	I-BSJ-KNI

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PRODUCT	DEAL	Franchise Revenue Mar	Franchise Revenue YTD(Mar)	Franchise Revenue Apr	Other Coverage Groups
	Bertelsmann - Project Rock / Rock (D014619) Impresa/Cofina -pot merger of Impresa w/ Investec (Ice Cube) / Ice cub (D015714) ProSieben - merger advisory with Kirch Media (Pjt Concordia) / Concord (D014982)	2,000 75 150	2,000 75 525		None Oth. Eur., PORTUGAL EUR TECH
Total M&A		2,225	2,600		ı
Total Advisory Products	Publicis Groupe SA - convertible bond Q1 2002(King) / King * (D016091)	2,225	2,600	s +	MA CONTRACTOR OF THE CONTRACTO
Total Equity			3,638		1
Total Equity Products			3,638		1 1
Total Product		2,225	6,238		

					Franchise Value				
							9	Franchise	Probability
PRODUCE	DEAL	PROBABILITY	Apr	May	Jun	ΙΠ	Months(1)	Total	Pipeline
M&A	Bertelsmann - project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015826)	c		,			4	1	
M&A	Boosey & Hawkes - divestiture advisory/defence & refinancing (D015359)	0		. ,	2.000	, ,	005,81	16,500 000 c	•
Mes	Deutsche Telekom - Sale options for 16% stake in SES (0011449)	0	1			•	8.000	8,000	
1000	Fininvest - Valuations (Focus) / Focus (ex-climtest) (D016069)	5 2	,		750		0	750	188
M.R.A	Gazprom - sale of Gazprom Media to Sputrik Group (Astra) / Astra * (D013840)	75	2,000	•			0	2,000	1.500
48.84	Intributes/Courting -por merger of impress W/ Invested (Ide Cube) / Ide Cub (D015714)	S.		•	1,500		0	1,500	750
488	Legendon Priess - Acquiagovice (IIII / Pache (10014213)	OS S	•	3,758	•		0	3,758	1,879
6.68.0	Layer Lord 4 - Dioject Carry/France (Fagle) / Fagle (Doubeds)	0		•	•	•	10.000	10.00	
INAS A	i aylor rveison Sorres - potential aquisition of Observer AB / Monocle (D002405)	0	1	, ,	4,085		0	4.085	•
Com			2,000	3,758	8,335		34,500	48,594	4,317
Advisory Products			0000						
			2,000	3,758	8,335		34,500	48,594	4,317
Leveraged Loans	Johnston Press - Debt financing for RIM acqn / Jupiter. (D014834)	50	2,451	,	,		0	2.451	1 226
all political particular			2,451		7		0	2,451	1,226
Debt Products			2.451					144	7867
, in a second								1 2 2	1,540
(1) (1) (1) (1) (1) (1) (1) (1) (1) (1)	APACHICKS Muse - potential IPO of Yell pic (D020545)	0	,		5,705		0	5,705	
(2) (d)	Consider Frank - Acquired advisage in for Rim / Pacific (U014213)	90	,	972		,	O	972	486
5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Cayardara - monsanon of shares & convertible bond offering (D015605)	0	٠	•			1,500	1.500	} ;
San A	SES - Advisory for ecg. of GE. Americam (Project Gerard) / Gerard (D005927)	0	•	•	•	r	15,000	15,000	,
Cyany			•	972	5,705		16,500	23,177	486
Equity Products									-
			-	972	5,705	1	16,500	23,177	486
Product			1 164	A 450.	0,0,,		2 2 2 7 7		
			104(1	, t ov	040.4		000'16	74,221	6,028

1) Future Months include all pipeline, including future years

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BANKER		RODUCT	PROB	VALUE	VALUE	VALUE	PIPELINE	PIPELINE	
Austin, Geoffrey	APAX/Hicks Muse - potential IPO of Yell plc (D020545)	Equity-IPO	%				5,705		
	ra • (D013840)	Divestiture Advisory	75%				2.000		
		Acquisition Advisory	%05 20%				3,758		
		Equity-Rights	20%		•		972	•	
	Johnston Press - Debt financing for RMA econ / Jupiter. (D014834)	Senior Bank Debt	20%		•		2,451	,	
	g (D015605)	Block Trade	%				1,500	,	
	Lagardera - project Larry/Emma (Eagle) / Eagle- (D005469)	acquisition Advisory	%				10,000		
Lovegrove, Stephen	APAX/Hicks Muse - potential IPO of Yell bic (D02/0545)	Collection	8			•	5 705		
		Acquisition Advisory	Ž	2.000	2.000	ı			
) / Rolling Stone (ex Em (D016826)	Acquisition Advisory	š	·			16,500	•	
		Divestiture Advisory	Š		٠	•	2.000	•	
	_	Divestiture Advisory	%			•	8,000		
	Impress/Coffna -pot merger of Impress w/ Invested (Ice Cube) / (ce cub (D015714) Me	Merger Advisory	20%	,	•		1,500		
	invested (Ice Cube) / Ice cub (D015714)	Merger Advisory	Ϋ́	25	52			,	
	agte- (D005469)	Acquisition Advisory	8			•	10,000	•	
	Gerard (D005827)	Equity-Secondary	%			٠	15,000		
								٠	
Lovell, Nicholas	Invested (Ide Cube) / Ide cub (D015714)	Merger Advisory	20%				1,500	,	
	(0015714)	Merger Advisory	Ϋ́	75	27		٠	•	
	Publicis Groupe SA - convertible band Q1 2002(King) / King * (D016091)	Equity-Convertible Bonds	۷ Z		3,638			,	
Macinnes, Bruce	Serteismann - Project Rock / Rock (D014919)	Acquisition Advisory	X/A	2.000	2.000	•	,		
) / Rolling Stane (ex Em (D015625)	Acquisition Advisory	%0		. •		16,500		
		Fatness Opinion	25%	,			750		
	Astra * (D013840)	Divestiture Advisory	75%	,			2.000		
	823	Merger Advisory	¥,X	150	625	•	i		
	_	Equity-Secondary	%0		•	•	15,000	•	
		Other M&A Advisory	%	,			4,085	,	
		3	;						
I nun-Honenstein, Christian	Senetariann - Project (Aock / Rock (UC) 4619)	Acquisition Advisory	€	2,000	7,000	•	, 60		
	CER (DOI 3828)	Acquission Advisory	3 3				008'aL		
	Detector Jerexon - Oale Options for 10% Stake in OBS (UC) 1448) Floringed - Jericalions (Floring / Floring for States) (DO 4050)	Divestiture Advisory Estrates Opinion	2 25 2 25 2 25 2 25				8,000 750		
	_	במונים כלייים ו	5. C.A				3	•	